

MEGA MEETING

XIV 2014

ANNUITY & LIFE INSURANCE EVENT
FOR INDEPENDENT AGENTS

**SATURDAY,
JUNE 7,
2014**

MARRIOTT MISSION VALLEY
SAN DIEGO, CA

Saturday, June 7, 2014

Marriott Mission Valley
8757 Rio San Diego Dr.
San Diego, CA 92108

The Annuity MEGA Meeting begins at EXACTLY 8:30 am

7:45 am - 8:25 am

Registration. Come early! Meet our team network with other top producers in our open forum!

8:30 am

Welcome drawing!

Make sure you are seated by 8:30 am.

8:30 am - 9:30 am

Annuity Boot Camp.

9:30 am - 10:00 am

Indexed Crediting Nuts & Bolts.

10:00 - 10:10 am

Break! - 10 minutes

10:10 am - 10:40 am

Income Riders Revealed.

10:40 am - 11:10 am

The Income Rider Sale.

11:10 am - 11:20 am

Break! - 10 minutes

11:20 am - 12:00 pm

American Equity Annuity Update!

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12:00 pm – 1:00 pm	Hosted Lunch
1:00 pm – 1:30 pm	Warming Up the Client.
1:30 pm – 2:00 pm	Closing 73% or better. How to build trust with each client and close 73% of your opportunities.
2:00 pm – 2:10 pm	Break! - 10 minutes
2:10pm – 2:40 pm	Athene USA Annuity Update!
2:40 pm – 3:10 pm	Single Premium Life Showdown 2.
3:10 pm - 3:20 pm	Break! - 10 minutes
3:20 pm – 3:50 pm	CD Buster Selling Opportunities
3:50 pm – 4:20 pm	Cutting Edge Lead Generation

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4:20 pm – 4:30 pm

Break! - 10 minutes

4:30 pm – 5:00 pm

Phoenix Life Annuity Update

5:00 pm

Wrap-up, drawings and incentives!

5:00 pm - 6:00 pm

Cocktail Mixer

Sponsors of the 2014 Annuity Mega Meeting XIV:



SUPERAGENTTOOLS

